



Seiko Instruments

VAR Program Application

FAX - 310-517-7051



Date: \_\_\_\_\_

Company: \_\_\_\_\_ URL: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Postal: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

\*\*\*Please attach a copy of your Reseller Permit and Business Card. (REQUIRED FOR PROCESSING)\*\*\*

Number of Employees: \_\_\_\_\_ Total \_\_\_\_\_ # in Sales \_\_\_\_\_ # in Support

Annual Sales Revenue: [ ] \$0 - \$99,000 [ ] \$100,000 - \$499,000 [ ] \$500,000 - \$999,000 [ ] \$1,000,000 - \$2,999,000 [ ] \$3,000,000 - \$4,999,000 [ ] \$5,000,000 + Do you have a Storefront \_\_\_\_\_ no \_\_\_\_\_ yes/how many

Monthly SLP printer Volume [ ] 0 units [ ] 1-50 units [ ] 51-99 units [ ] 100 + units Monthly SmartPad Volume [ ] 0 units [ ] 1-10 units [ ] 11-20 units [ ] 21-50 units [ ] 50 + units

Monthly SLP label Volume [ ] 0 units [ ] 1-50 units [ ] 51-99 units [ ] 100-499 units [ ] 500 + units Monthly PDA Volume [ ] 0 units [ ] 1-50 units [ ] 51-99 units [ ] 100-499 units [ ] 500 + units [ ] PALM [ ] Pocket PC [ ] BOTH

Primary Distributor [ ] Azerty [ ] D&H Distribution [ ] Daisytek [ ] Pro Distributors [ ] Ingram Micro [ ] United Stationers [ ] Other: \_\_\_\_\_

Vertical Market/Specialty (select all that apply) [ ] Advertising [ ] Corporate Enterprise [ ] Education, K-12 [ ] Education, College/Univ. [ ] Finance [ ] Gov't - Federal / State [ ] Gov't - Local/Municipal [ ] Legal [ ] MAC [ ] Medical [ ] Real Estate [ ] Small/Medium Business [ ] Travel & Leisure [ ] Other: \_\_\_\_\_

From time to time, Seiko Instruments may send you e-mail regarding Seiko products, services, and special offers. If you do not want to receive such messages, please check here \_\_\_\_\_

I HEREBY CERTIFY: That I hold a valid seller's permit No. # \_\_\_\_\_ State: \_\_\_\_\_ issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling: \_\_\_\_\_